

A TAM AdEx OVERVIEW

CATEGORY ADVERTISING

CRYPTOCURRENCY CATEGORY

MEDIA: TV, PRINT, RADIO & DIGITAL

PERIOD: JUL-NOV'21





Television

Print

In Jul-Nov'21, Cryptocurrency related advertising was maximum in the month of Oct'21

Top most advertiser had half of the advertising share of category Ad Volumes during Jul-Nov'21.

Sports genre alone had <u>more than 75%</u> share of the category's Ad Volumes followed by Infotainment on 2nd position.

Cricket was the most preferred program genre to promote Cryptocurrency on Television.

In Print medium, Ad Space of Cryptocurrency category saw an exponential growth during Jul-Nov'21.

Zeb It Service and **Bitcipher Labs** were Top 2 advertisers of Cryptocurrency category that contributed more than 85% Ad space share in Jul-Nov'21.

South Zone topped in Cryptocurrency advertising in Print with **43%** share of Ad Space during Jul-Nov'21 followed by **West Zone**.

Sales Promotion had 47% share of Cryptocurrency's Ad Space during Jul-Nov'21.

4.



Radio

Digital

- In Jul-Nov'21, Cryptocurrency related advertising was at peak during Nov'21 with more than 90% of the category share.
 - Among the advertisers, Tictok Skill Games topped with 31% of the Ad Volumes' share in Jan-Aug'21
 - **Maharashtra** and **Gujarat** hold top two position for maximum category ad volume share during Jul-Nov'21 on Radio. i.e. 22% and 18% respectively.
 - Advertising on Radio was preferred in **Evening** timeband followed by **Morning** & **Afternoon**.

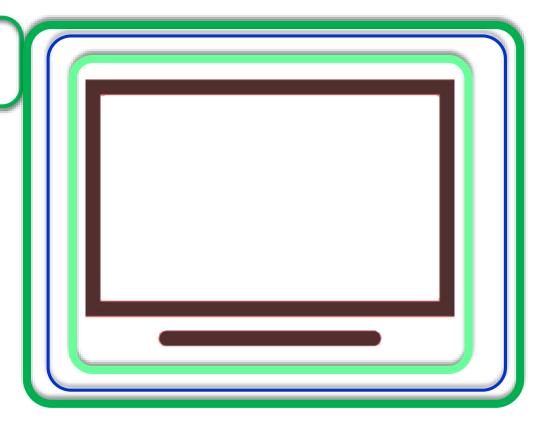
- On Digital medium, category ad insertions were higher during **Oct'21** i.e. **33%**.
- **7. Coinswitch Kuber** was top brand with **47%** share of Ad Insertions during Jul-Nov'21. Top 5 brands had more than 90% share of Ad Insertions.
 - During Jul-Nov'21, **Display** advertisement had **81%** share of Ad Insertions for Cryptocurrency category on Digital.
 - Among the Digital platforms, **Desktop** Display and **Mobile** Display together had more than 70% share of Ad Insertions during Jul-Nov'21.

8.



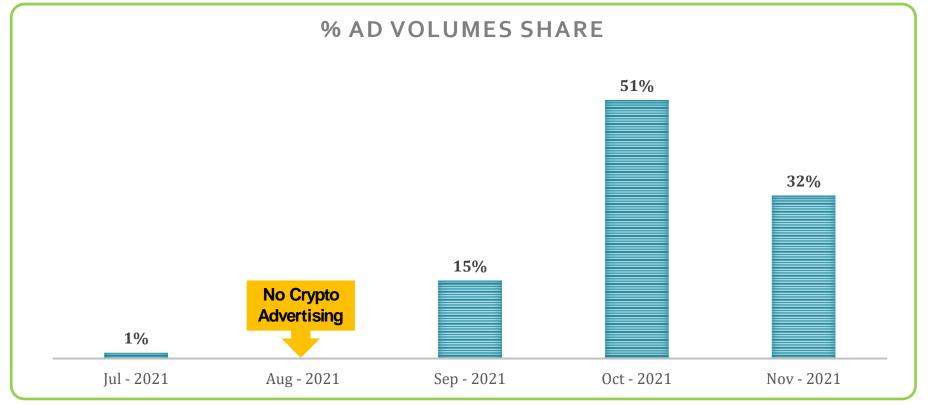
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O1 TV Advertising





Ad Volume share for **Cryptocurrency** on TV



Index: Jul-Nov'21=100

In Jul-Nov'21, Cryptocurrency related advertising was maximum in the month of Oct'21.





Top 5 Advertisers and Brands of Cryptocurrency on TV



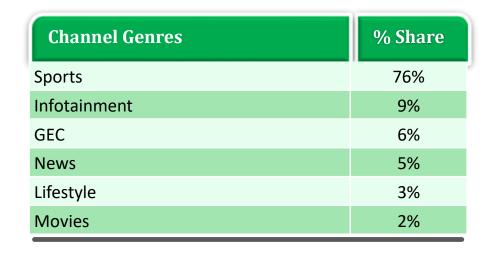
Top 5 Advertisers	% Share
Primestack	54%
Bitcipher Labs Llp	42%
Zeb It Service	3%
Zanmai Labs	1%
Foris Dax Mt	0.2%

Top 5 Brands	% Share
Coindcx Go App	54%
Coinswitch Kuber	42%
Zebpay	3%
Wazirx App	1%
Crypto.Com App	0.2%

- Top most advertiser accounted half of the advertising share of category Ad Volumes during Jul-Nov'21.
- <u>Coindcx Go App</u> and <u>Coinswitch Kuber</u> were Top 2 brands during Jul-Nov'21 with 54% and 42% share of Ad Volumes respectively.

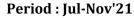


Most Preferred Channel Genres by Cryptocurrency advertisers on TV



- Sports genre alone had more than 75% share of the category's Ad Volumes followed by Infotainment on 2nd position.
- Top 3 channel genres grabbed 90+% of Ad Volumes for Cryptocurrency category during Jul-Nov'21.





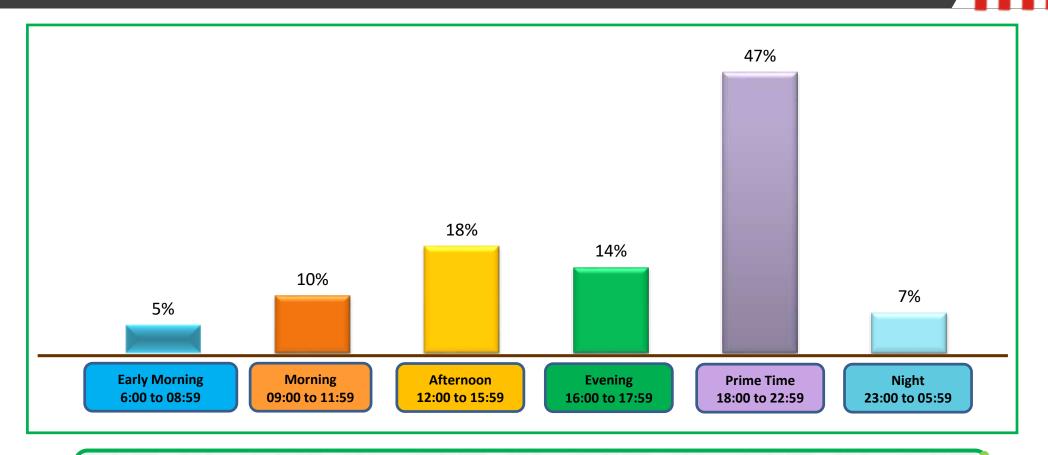
Most Preferred Program Genres by Cryptocurrency advertisers on TV

Program Genres	% Share
Cricket	71%
Nature/Wild Life/Environment	5%
Game Show/Quiz	5%
Business Program	3%
Soccer	3%
Reviews/Reports	2%
Cookery	2%
Science/Education	2%
Sports Magazine	1%
Mixed Martial Arts	1%

- <u>Cricket</u> was the most preferred program genre to promote **Cryptocurrency** on Television.
- Top 3 program genres i.e. <u>Cricket</u>, <u>Nature/Wild Life/Environment</u> and <u>Game show/Quiz</u> together added more than **80%** of category Ad Volumes.



Most Preferred Time Band by **Cryptocurrency** advertisers on TV

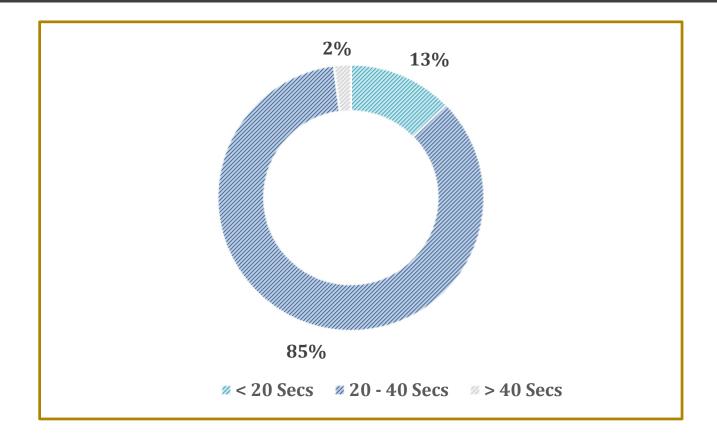


- On TV, <u>Prime Time</u> was the most preferred time-band, followed by <u>Afternoon</u>.
- Prime Time, Afternoon, and Evening time bands together added nearly 80% share of Ad Volumes.



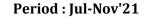


Preference of ad size by advertisers of **Cryptocurrency** on TV



- 20-40 Sec was the most preferred ad length by Cryptocurrency advertisers on Television.
- <20 seconds and 20-40 seconds ad size together accounted more than 95% share of category Ad Volumes during Jul-Nov'21.



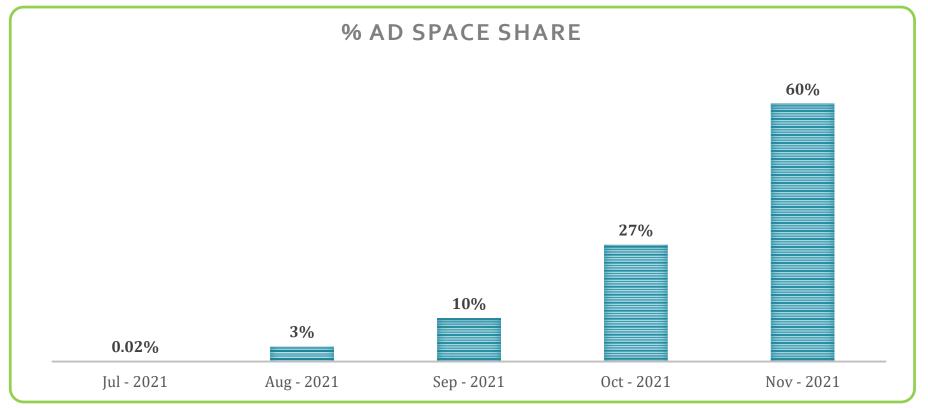


2 Print Advertising





Ad Space share for **Cryptocurrency** in Print

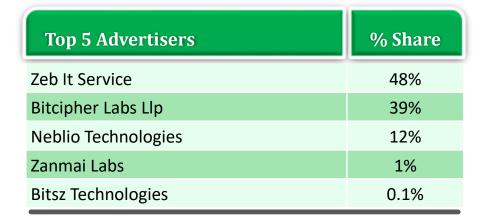


Index: Jul-Nov'21=100

In Print medium, Ad Space of **Cryptocurrency** category saw a exponential growth during Jul-Nov'21.



Top 5 Advertisers and Brands of Cryptocurrency in Print



Top 5 Brands	% Share
Zebpay	48%
Coinswitch Kuber	39%
Coindcx Cryptocurrency Exchange	12%
Wazirx App	1%
Bitsz	0.1%

- Zeb It Service and <u>Bitcipher Labs</u> were Top 2 advertisers of **Cryptocurrency** category which together contributed more than 85% share of Ad Space in Jul-Nov'21.
- Zebpay was the top brand with 48% share of Ad Space.
- Top 5 advertisers and brands had almost 100% share of Print category advertising.



Newspaper: Publication Language & Genre for Cryptocurrency in Print



Publication Language	% Share
English	46%
Hindi	16%
Telugu	10%
Tamil	7%
Marathi	6%
Others (4)	16%

Focus on Advertising in General Interest Newspapers by **cryptocurrency** advertisers

Publication Genres	% Share
General Interest	88%
Business/Finance/Economy	12%

- During Jul-Nov'21, <u>English</u> language dailies were preferred most by Cryptocurrency category with 46% share of Ad Space followed by <u>Hindi</u> dailies with 16% share.
- Top 5 Publication languages together added 84% share of category Ad Space.
- General Interest publication genre had more than 85% share of Ad Space.



Zone wise Advertising share of **Cryptocurrency** in Print



Zone	% Share
South Zone	43%
West Zone	26%
North Zone	24%
East Zone	8%

Top 2 Cities - South Zone	
Bangalore	
Chennai	

Top 2 Cities - West Zone	
Mumbai	
Pune	

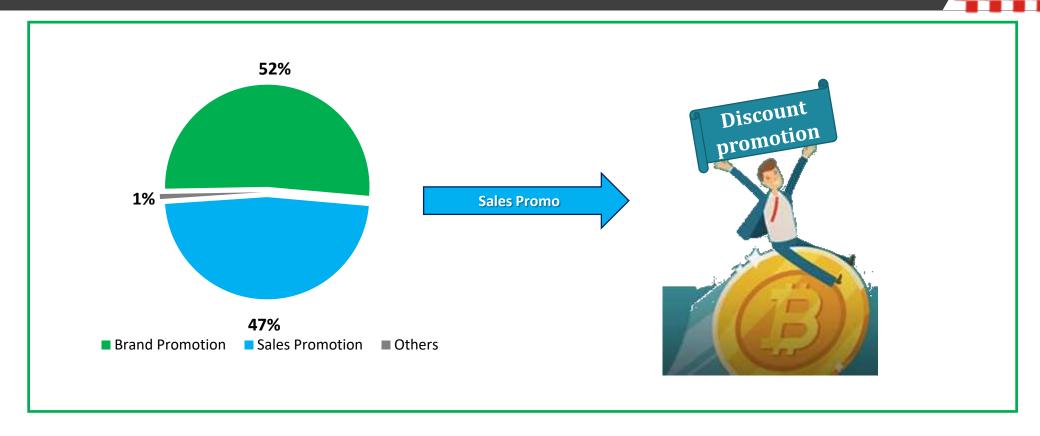
Top 2 Cities - North Zone
New Delhi
Lucknow

Top 2 Cities - East Zone	
Kolkata	
Patna	

- South Zone topped in Cryptocurrency advertising in Print with 43% share of Ad Space during Jul-Nov'21 followed by West Zone.
- Bangalore & Mumbai were Top 2 cities in overall India as well as in South and West Zones for the advertising of cryptocurrency category in Print.



Advertising Promotions of Cryptocurrency in Print



- Sales Promotion had 47% share of Cryptocurrency's Ad Space during Jul-Nov'21.
- Among Sales Promotions, <u>Discount Promotion</u> occupied **100%** share of Ad Space share.



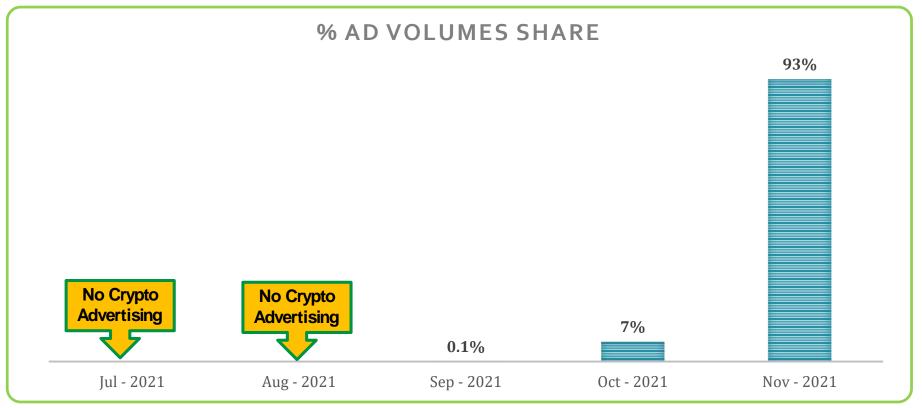


Radio Advertising





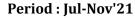
Ad Volume share for **Cryptocurrency** on Radio



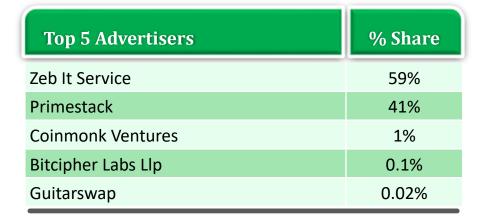
Index: Jul-Nov'21=100

- In Jul-Nov'21, Cryptocurrency related advertising was at peak during Nov'21 with **more than 90%** of the category share.
- No advertising by Cryptocurrency category in the month of Jul and Aug of Y 2021.





Top 5 Advertisers and Brands of Cryptocurrency on Radio

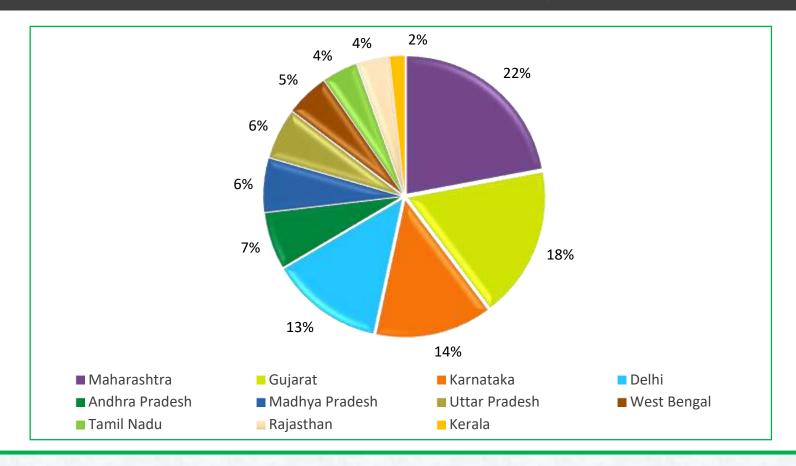


Top 5 Brands	% Share
Zebpay	59%
Coindcx Go App	41%
Unocoin	1%
Coinswitch Kuber	0.1%
Guitarswap	0.02%

- Among the advertisers, <u>Tictok Skill Games</u> topped with 31% of the Ad Volumes' share in Jan-Aug'21.
- Winzo Games was the top brand with 31% share of Ad Volumes followed by <u>Rummycircle.Com</u> with 28% share.
- During Jan-Aug'21, Top 10 advertisers and brands had almost 100% share of Ad Volumes.

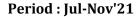


State-wise share of **Cryptocurrency** advertising on Radio

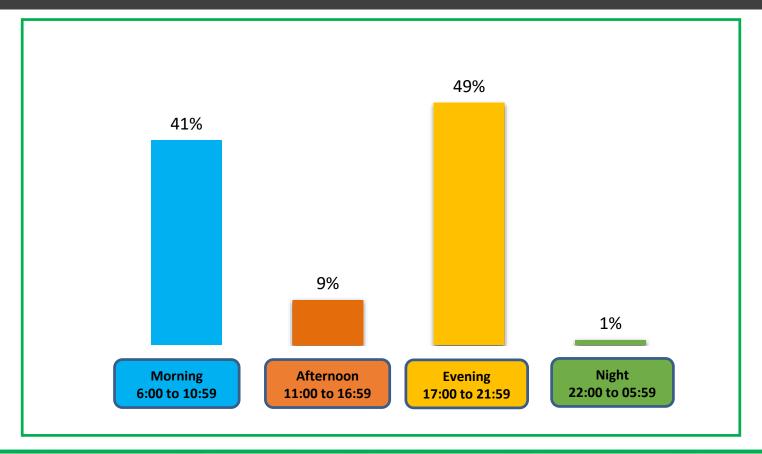


- Maharashtra and Gujarat hold top two position for maximum category ad volume share during Jul-Nov'21 on Radio. i.e. 22% and 18% respectively.
- The Top 3 states occupied more than **50%** of ad pie on Radio for the **Cryptocurrency** Category.





Time band analysis for **Ecom-Gaming** advertising on Radio



- Advertising on Radio was preferred in <u>Evening</u> time-band followed by <u>Morning</u> & <u>Afternoon</u>.
- 90% share of Cryptocurrency's ad volumes was contributed by Evening & Morning time-bands during Jul-Nov'21.



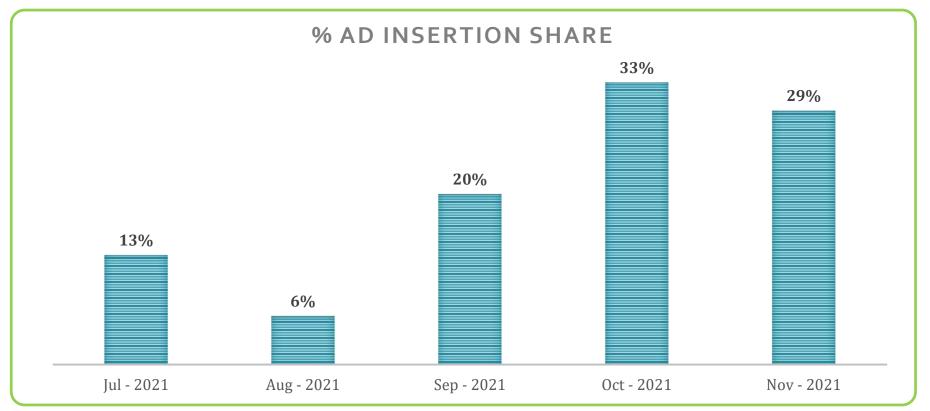


4 Digital Advertising





Ad Insertion share for **Cryptocurrency** on Digital



Index: Jul-Nov'21=100

On Digital medium, category ad insertions were higher during Oct'21 i.e. 33%.



Top 5 Advertisers and Brands of Cryptocurrency on Digital



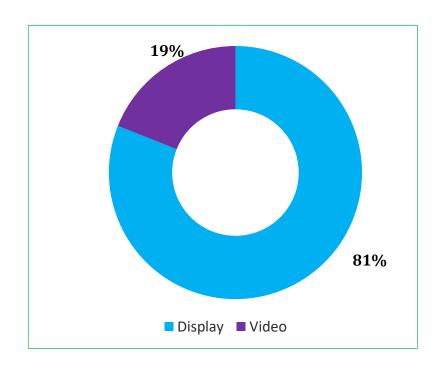
Top 5 Brands	% Share
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Coinswitch.Co	14%
Wazirx App	7%
Zebpay	6%

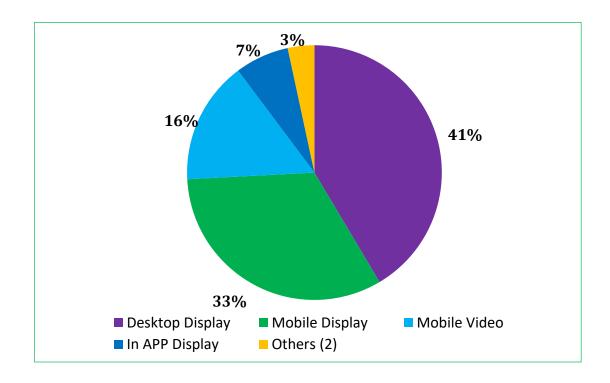
- <u>Bitcipher Labs</u> and <u>Neblio Technologies</u> were top 2 advertisers of **Cryptocurrency** category which together added 66% share of Ad Insertions during Jul-Nov'21.
- <u>Coinswitch Kuber</u> was top brand with 47% share of Ad Insertions during Jul-Nov'21. Top 5 brands had more than 90% share of Ad Insertions.



Utilization of Digital Platforms by Ecom-Gaming category







- During Jul-Nov'21, Display advertisement had 81% share of Ad Insertions for Cryptocurrency category on Digital.
- Among the Digital platforms, Desktop Display and Mobile Display together had more than 70% share of Ad Insertions during Jul-Nov'21.







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